

ROY R. SHANNON

Roy Shannon joined DNS Worldwide of Burlington Massachusetts in February of 1999 as the Chief Operating Officer. As part of the acquisition by TIE Holding NV, in March of 2000, Mr. Shannon was promoted to President and CEO of TIE Commerce. On April 15, TIE Commerce acquired SPS Commerce, Solutions Division of St. Paul, Minnesota. Mr. Shannon has over 25 years of management and executive experience. He quickly became a pivotal person in developing the organization the structure and management strategy. TIE Commerce provides global business-to-business (B2B) e-Commerce software and service with extensive capabilities ranging from full-scale enterprise to workstation systems.



Prior to joining DNS, Mr. Shannon spent 30 years with IBM. His last position was General Manager of the IBM Global Network in Latin America, where he managed Sales, Marketing and Networking Operations for Network Services and E-Commerce. Mr. Shannon was also the General Manager of Multimedia and the Director of Education and Marketing Support for IBM Latin America. He started with IBM in a sales branch and has held many management positions in sales, marketing, and product planning and technical support functions.

Roy earned a B.S. in Business Administration with a major in Accounting from Arizona State University and spent four years in the U.S. Air Force as a Missile Control Officer. He enjoys golf, skiing and sailing.

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