

JANET PRATHER



Janet Prather is the President and owner of The Gabler Group, one of the Southwest's most successful sales organizations. The company specializes in high-end home fashion in bed linens, tabletop linens, and bath related accessories and toiletries. Janet bought the twenty five year old business in 1999, after a five-year partnership with its original owner, Raymond F. Gabler.

The 10,000 square foot showroom occupies a prime location on the eighth floor of the World Trade Center, and is open year round, with regular business hours to serve both retail stores and designers and clients. Seven sales associates maintain a travel schedule within the eight state region the business covers, to solicit new business, service our existing accounts, and host special events in our specialty and gift stores. The Gabler Group has earned its international reputation for quality products at the right price by careful selection of product lines, service to our customers, and innovations to stay abreast of the marketplace to better serve our manufacturers and clients.

Prior to moving to Dallas, Janet spent ten years as the National Sales Manager for Palais Royal, a French bed and table linen importer and distributor based in Charlottesville, Virginia. From 1975 until 1984, she was with Peacock Alley Inc., a manufacturer and importer of fine linens based in Dallas, Texas, where her last position was General Manager.

Currently Janet serves on the Gift Board of Governors of the Dallas Market Center, and is on the Board of Directors of the Dallas chapter of Fashion Group International.

The Gabler Group

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