



JOHN R. AREND

John R. Arend formed Inter-Chem in 1976 and has since expanded its Annual sales to approximately 200 million dollars. Inter-Chem markets about 1,700,000 product tons of plant nutrients, 400,000 tons of sulfur and approximately 150,000 tons of coal each year, along with lesser amounts of petroleum coke and other products. More recently In early 1998, Inter-Chem acquired Storsack, USA, a marketing distributor of polypropylene bulk bags. Storsack (renamed Inter-Pak) currently distributes approximately 700,000 bags per year. In 1999, Inter-Chem expanded its bag operations by acquiring G4 SA de DV, a manufacturer of polypropylene bags located in Puebla, Mexico.

Inter-Chem's operations consist of a multi-product marketing and service organization with North American and international experience in product sourcing, marketing, shipping, and financing,

Approximately 400,000 tons of ammonia, potash, and upgraded nitrogen and phosphate products are sold each year for domestic use in the United States. Personal dealer contacts and company owned and leased storage terminals reflect Inter-Chem's commitment to servicing regional markets in the United States.

Inter-Chem's participation in the international markets is one of continued growth and diversification. The company has developed expertise in international sourcing, distribution, logistics, finance, and counter trade which supports its overseas marketing representatives in the sales of nitrogen, phosphate, and potash products.



Inter-Chem's largest offshore market is Brazil. The company has achieved a market leader position in the Brazilian phosphate market and is the largest Importer of phosphate fertilizers into the Brazilian market.

John is a graduate of Texas Christian University, South Texas College of Law and the FBI academy, the Harvard Business School AMP and is a member of the Texas and American Bar Associations.

John also is a former Special Agent of the FBI and he held executive positions in Continental Oil Company in Houston, Texas, and the William's Company in Tulsa, Oklahoma, prior to reading "Think and Grow Rich" by Napoleon Hill, which was the catalyst of his founding Inter-Chem.

Inter-Chem

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