



RAYMOND J. NAWARA

As Chairman, President and CEO of CROSS ACCESS Corporation, Raymond J. Nawara draws on more than two decades of experience in the mainframe computer industry in setting the strategic direction of this emerging company. Recognized as an industry leader nationwide, his entrepreneurial vision, management background, and sales and marketing experience, provide him with the full range of skills necessary to guide yet another organization through the rough passage from relative obscurity to outstanding success.

Previous software successes in Mr. Nawara's career include DBMS, Inc., and Cullinane Corporation. He founded DBMS, Inc., a provider of mainframe software tools and services for IDMS, IMS, and DB2 environments. Under his direction the company grew from a single consulting assignment to a US \$25 million international software company. In 1990, Mr. Nawara successfully negotiated the sale of DBMS, Inc. to Computer Associates.

Prior to starting DBMS, Inc., Mr. Nawara held several positions at Cullinane Corporation, culminating as Vice President and Regional Manager reporting to John Cullinane.

As an active member of the community, Mr. Nawara presently resides on the Board of Directors for his alma mater, DeLaSalle Institute. In addition, Mr. Nawara also resides on the Board of Directors for three high tech companies.



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