



WILLIAM GEDDES

Will Geddes is third generation president of Raymond Geddes and Company, Inc, a seventy-seven year old, Baltimore base, privately held international company. Raymond Geddes designs and distributes fun novelty and stationery items such as pencils, pens, erasers, and crayons to schools, gift shops, chain stores, and anybody else whose money is green. There are approximately ninety-seven employees at the Baltimore home office as well as six employees in our Shanghai, China office and one employee in our newly developed Sao Paulo, Brazil office. Raymond Geddes' sales were a little under 13 million in 1999, 20 million in 2000, and are on target for 30 million in 2001. The company goal is to reach 200 million by 2005.

Will is proud to preside over a company that has such fun products as well as fun employees and feels fortunate to be associated with such hard working people. He shows this by treating the entire company to various trips several times a year, including amusement parks, bowling, lunches, dinner, and educational events.

On a personal level, Will enjoys the challenges of growing a well-run business, weightlifting, running, bow hunting, and beekeeping. He also cares for twelve cats, just in case he ever becomes bored. His wife, Mary, holds his hand while he tries to do all of the above!

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