

DONALD D. DILKS



Donald Dilks founded DDD Company (DDD) in 1980 and currently serves as the President and CEO. DDD provides professional services in the areas of warehouse, distribution, fulfillment, and logistic chain management to the Federal Government and private industry. DDD has more than 1,600 employees, with offices in the East, Midwest, and West.

In Washington, DC, DDD is the premiere mail services provider to the Federal Government. DDD provides complete turnkey mail/messenger services for several agencies, including the Department of Justice, Department of Veterans Affairs, General Services Administration, World Bank, and the Library of Congress.

DDD Company provides warehousing, storage, and order fulfillment services for the Patent and Trademark Office, National Oceanic and Atmospheric Administration, and the Federal Emergency Management Agency, as well as many private industry clients.

For the United States Postal Service, DDD operates a large Midwest distribution facility that provides Express and Priority mail supplies to post offices and large commercial mailers. DDD also operates the Postal Service critical parts distribution facility and repair depot. This 24-hour operation provides order fulfillment for critical parts within one hour of receipt. Additionally, DDD outfitted and now operates three USPS Mail Transport Equipment Service Centers (MTESC) in Denver, CO; St. Louis, MO; and Kansas City, KS. These facilities receive, repair, store, and process USPS orders for mail bags, trays, and rolling container stock. In recognition of DDD Company's outstanding performance at these three MTESC facilities, the U.S. Postal Service awarded DDD Company the Eagle Spirit Award in January 2001.

DDD Company has also been the proud recipient of several other awards. Among these, DDD received the 1999 Veterans Office of Administration "Public Service Recognition Award" for providing exceptional service on our mail/messenger contract, the 1997 and 1995 Department of Commerce's "Partners in Quality Contractor" awards, as well as the United States Postal Service 1996 "Quality Supplier Award."



Prior to starting DDD Company, Mr. Dilks was an Executive Vice President with Science Management Corporation (SMC). One of the projects he managed with SMC was the support service contract with the Selective Service System. This contract involved the processing of more than four million individual registrations during the summer of 1980.

Mr. Dilks' professional memberships and affiliations include Contract Services Association, Fulfillment Management Association, Council of Logistics Management, Association of Priority Mail Users, Washington Metropolitan Postal Customer Council, The Inc. Council of Growing Companies, and APICS (American Product Inventory Control Society).

Mr. Dilks attended Pierce Business College in Philadelphia, served a four-year tour of duty with the United States Navy, and then joined Data Technology Industries (DTI), a Washington, DC Information Technology firm. From 1970 through 1979 Mr. Dilks advanced rapidly, becoming an officer of the corporation in 1975. DTI was acquired by Science Management Corporation (a publicly traded company), in 1979, which provided Mr. Dilks with the capital necessary to establish DDD Company.

DDD Company

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